

## CABINET

16<sup>th</sup> February 2021

### HOME TO SCHOOL TRANSPORT CONTRACT AWARD

#### Report of the Strategic Director for Places

Strategic Aim:	All	
Key Decision: Yes	Forward Plan Reference: FP/250920	
Exempt Information	No	
Cabinet Member(s) Responsible:	Cllr L Stephenson, Portfolio Holder for Culture & Leisure, Highways & Transportation and Road Safety	
Contact Officer(s):	Emma Odabas, Transport Operations Manager	01572 720923 eodabas@rutland.gov.uk
Ward Councillors	All	

#### DECISION RECOMMENDATIONS

That Cabinet:

1. Approves the procurement model (section 4 and appendix C) and criteria for the award of home to school transport (section 5 and appendix D) contracts for academic year 21/22.
2. Delegates authority to the Strategic Director for Places in consultation with the Portfolio Holder for Culture & Leisure, Highways & Transportation and Road Safety to award the contracts resulting from this procurement.

## **1 PURPOSE OF THE REPORT**

- 1.1 This report sets out the process and proposed award criteria for the procurement of home to school transport contracts, along with recommendations for approval and delegation of final award.

## **2 BACKGROUND AND MAIN CONSIDERATIONS**

- 2.1 Rutland County Council provides a range of transport services including: home to school transport; transport for children with special educational needs; transport for children looked after; post-16 education transport; and public transport services in line with statute and Council policy.
- 2.2 Alongside provision through the Council's in-house commissioned transport fleet, this transport is also provided by a number of external organisations (bus, minibus and taxi) via a range of long term, short term and emergency contracts.
- 2.3 Service requirements are reviewed each year alongside contract expiration dates. This takes place each year because contract requirements change on an annual basis. Some contracts (particularly those for SEND transport and children looked after where needs can change very regularly) are only awarded for 1 year, whilst others are awarded for up to 5. The contract review takes into account any changes to student distribution, school location, start or finish times, and school holidays.
- 2.4 The transport team uses admissions data to ascertain which students will be likely to require transport for the next academic year, and their destination. This data is used to decide whether existing routes are appropriate, or whether efficiencies can be realised via route changes and alterations to vehicles. Furthermore, the need for lone transport and passenger assistants on SEND routes is also reviewed to ensure the services specified are what is actually required. This helps to reduce legacy arrangements when service user needs have changed over time and transport can now be delivered in a more economically advantageous way whilst still meeting the needs of service users.
- 2.5 All potential contracts are sent out to tender, including those that will probably be operated by the Council's in house-fleet. This enables the transport team to compare costs of providing the services in-house versus outsourcing and ensures the in-house fleet continues to offer good value for money.
- 2.6 Although transport contracts are subject to continual review throughout the year to ensure best use of resources, the main review of requirements for the next academic year takes place between February and June. Additions and amendments to existing transport contracts are usually lower in cost than introducing a new contract/route so this is considered first for new applicants. For students with SEND and enhanced needs cases are dealt with on a case by case basis. An outline of the steps taken in allocating transport is provided in Appendix A.

### 3 CONTRACT REQUIREMENTS

#### *What is being procured?*

3.1 Three types of service are being procured – broken down into procurement lots, as follows:

- Lot 1 (school bus contracts)
- Lot 2 (specialist transport taxis/minibuses)
- Lot 3 (pence per mile taxis & buses)

#### *Contract length*

3.2 Each individual route has its own contract length based on the requirements of the students.

3.3 Mainstream school bus contracts tend to be offered for a period of 5 years wherever possible as this attracts more interest from operators, but routes with fewer students can be offered anywhere between 1 year up to 5 years dependant on the future transport needs of the students concerned.

3.4 Contracts are offered for the longest period possible to secure the best price. However sometimes this is only one year as funding is only secured for one year, or the student's placement may be changing after one year. Offering contracts for longer than necessary could increase costs and the administrative burden as each contract would still need reviewing year on year, and we are likely to end up paying operators during their notice periods when we may not be using the transport.

3.5 Notice to terminate by both parties is 1 calendar month for all home to school transport contracts.

#### *Contract value*

3.6 The estimated contract value (over the lifetime of all contracts included in the 3 lots) is £795,840. The breakdown is shown in appendix B. Only 2 of the contracts are of a value that would usually require cabinet approval, however details of all contracts that may require re-tendering this year are provided for context. The total value of these contracts is £302,100.

3.7 Previous years advertised costs were:

- 2018/19 - £1,286,115.00
- 2019/20 - £1,122,500.00
- 2020/21 - £1,258,461.00

3.8 A low number of school bus contracts are due to expire in 2021 which in turn lowers the overall estimated contract value. This value is estimated because the contracts tendered may change during the review process, and prices are based on previous tender prices and as such are subject to change during the tender process.

## **4 PROCUREMENT MODEL**

- 4.1 Following the annual review of transport requirements an invitation to tender is issued in adherence with the OJEU process, with support from the Welland Procurement Unit. The procurement process will follow the OJEU process in line with the Council's Contract Procedure Rules. The value of the contracts combined is above the EU threshold.
- 4.2 Services usually operated by the Council's in-house fleet are also advertised to provide assurance that in-house operation of those services demonstrates best value for money.
- 4.3 The OJEU process also collects "pence per mile" quotes from operators in order that requests for quotations can be sent out to the bidders that are likely to provide the service at the lowest price for new or revised service requirements that occur during the course of the academic year.
- 4.4 The timetable for the process for the academic year 2021/2022 is set out in Appendix C and the award criteria are set out in Appendix D.

## **5 AWARD CRITERIA**

### *Initial screening/ quality criteria*

- 5.1 Companies must meet quality criteria (initial screening) in order to be eligible to tender. These have been developed with support from the Welland Procurement Unit. The majority of them are fixed, however section 8 of the table in Appendix D allows for additional quality criteria that can be changed on a contract by contract basis depending on any specific contract requirements. Examples of this might include: being able to meet necessary specific insurance levels; being able to demonstrate vehicles are adequately maintained; and /or having passenger assistants with an appropriate level of training. To obtain and retain a PSV operator's license (O' License) involves meeting criteria relating to operator financial standing, good repute and strict operational standards. Compliance checks are carried out by both the DVSA and the relevant Traffic Commission in the form of initial screening and on-going checks and therefore quality standard checks to hold an O' licence are in place externally. This removes the requirement for RCC to further stipulate localised quality standards for tendering other than the pass/fail criteria of holding the correct license/s. Further information on the criteria for obtaining transport licensing is available online:  
<https://www.gov.uk/government/publications/psv-operator-licensing-a-guide-for-operators-psv437>

### *Basis of award*

- 5.2 Contracts will be awarded on the basis of cost to a bidder who meets the quality criteria. Contract specifications will therefore state that contracts will be awarded to the lowest priced bidder that is able to deliver the contract.

### *Power to award contracts*

- 5.3 Cabinet approval is sought to delegate authority to the Strategic Director for

Places in consultation with the Portfolio Holder for Culture & Leisure, Highways & Transportation and Road Safety to award the contracts resulting from this procurement.

## **6 CONSULTATION**

6.1 This report has been developed in consultation with the portfolio holder.

## **7 ALTERNATIVE OPTIONS**

7.1 The contract award could be brought back to Cabinet for approval rather than delegated to the Portfolio Holder and Strategic Director for Places. However this approach would delay the award and may impact the Council's ability to deliver its statutory obligations.

## **8 FINANCIAL IMPLICATIONS**

8.1 The contracts to be awarded will be funded via the existing budget allocations for transportation of mainstream, special educational needs, post-16 and children looked after and will not require additional resource allocation.

8.2 However most years special educational needs transport and children looked after transport report budget pressures due to overspend. This is due to increasing demand and/or complexity of cases year on year in a demand led statutory service area.

## **9 LEGAL AND GOVERNANCE CONSIDERATIONS**

9.1 The Home to School Transport procurement process has been drawn up with the Welland Procurement Unit, in line with the requirements of the Public Contracts Regulations 2015 and the Council's Contract Procedure Rules.

9.2 Contained within the award process are 31 separate contracts. Many of these contracts would ordinarily fall within the delegated powers to award the lower value contracts. Officers, in consultation with the Portfolio Holder, have chosen not to exercise those powers in this case to ensure that Cabinet is able to fully consider matters and have a full picture when considering whether to authorise delegation of award or not.

## **10 EQUALITY IMPACT ASSESSMENT**

10.1 An EIA screening form has been completed and a full assessment is not required.

## **11 COMMUNITY SAFETY IMPLICATIONS**

11.1 The Council is required by Section 17 of the Crime & Disorder Act 1998 to take into account community safety implications. No implications found.

## **12 HEALTH AND WELLBEING IMPLICATIONS**

12.1 None.

## **13 DATA PROTECTION IMPLICATIONS**

13.1 A data protection impact assessment has not been completed as there are no data

protection implications.

## **14 ORGANISATIONAL IMPLICATIONS**

- 14.1 TUPE (Transfer of Undertakings (Protection of Employment) Regulations 2006) and subsequent amendments will not apply to the Home to School Transport procurement.

## **15 SOCIAL VALUE IMPLICATIONS**

- 15.1 Many of the operators who bid for tenders are local companies meaning that income generated through the contracts is fed back into local communities. By letting each contract as a separate contract smaller operators are not excluded from the process meaning that SMEs can fully participate in bidding for work.

## **16 ENVIRONMENTAL IMPLICATIONS**

- 16.1 Children travelling on school buses are likely to have less of an environmental impact than those being driven to school. Where possible, children are placed on public service vehicles hence their transport does not increase emissions because the vehicle is already traveling. As such school bus provision is likely to have a positive impact on climate change.

## **17 CONCLUSION AND SUMMARY OF REASONS FOR THE RECOMMENDATIONS**

- 17.1 All potential alternative options to deliver these statutory services have been considered, and the recommendation below to tender and award contracts represents the best option to enable us to deliver statutory services.
- 17.2 Therefore in order for the procurement process to commence the award criteria (appendix D) needs to be approved by Cabinet. The criteria have been carefully considered to ensure that providers successful in the process are capable of meeting the necessary requirements and can deliver appropriate quality services in Rutland.
- 17.3 It is recommended that power to award the contract is delegated to the Strategic Director for Places in consultation with the Portfolio Holder for Culture & Leisure, Highways & Transportation and Road Safety. This will speed up the process and decisions will be made in line with criteria in this report.

## **18 BACKGROUND PAPERS**

Transport Contract Award Criteria (33/2018), 20<sup>th</sup> February 2018.

Home to school transport tenders (95/2019), 16<sup>th</sup> July 2019.

## **19 APPENDICES**

- 19.1 Appendix A – Transport allocation process
- 19.2 Appendix B – Contract Value
- 19.3 Appendix C – Timetable

A Large Print or Braille Version of this Report is available upon request – Contact 01572 722577.

## **Appendix A. Transport allocation process**

### Mainstream Transport – No enhanced need

#### Stage 1:

Is students home address within walking distance of an existing school bus contract or local bus service or could the route of an existing contract be amended to incorporate a new pick up point for the student? Journey length and suitability of route to be investigated for compliance.

#### Stage 2:

If no existing bus transport, is there any availability to add student to an in-house run or to an existing taxi contract if revisions were possible? Contractual considerations and journey length would need to be investigated.

#### Stage 3:

If there is more than one option available for the student and the transport requirements, a comparison of costs takes place to compare the subsidy per student on for each option and provided the transport meets need, the transport option with the lowest subsidy for the student would be implemented.

### Enhanced need & SEND

#### Stage 1:

Can the student travel with others? Does the student require any assistive equipment? Does the student require a passenger assistant?

#### Stage 2:

As with mainstream students, the existing transport provision is looked at in detail to establish whether anything is in place which meets the transport requirement and student need and if more than 1 option available, a comparison of subsidy would take place.

#### Stage 3:

All new transport requirements that do not fit with existing provision are sent out to quotation/tender and price submissions are then compared against a price to operate with our in-house resource. This could include the recruitment of new staff, utilising staff car scheme vehicles either end of the day to achieve low operation costs or short term lease of an additional vehicle if it represents best value compared to external tender prices.

In some cases, the investment of staff resource and funds into travel training can widen transport options and potentially reduce cost going forwards and the allocation of a personal travel budget will be considered with the approval of parents/guardians if this represents best value and the parent / guardian is willing to provide transport.

## Appendix B. – Estimated Contracts List – expiring July 2021

<b>Contract</b>	<b>Route</b>	<b>Current 20/21 contract cost per annum</b>	<b>Overall contract cost</b>	<b>Contract length</b>
SN2	Harington School	£12,350	£12,350	1 Yr
SN4	Isebrooke College	£14,456	£72,280	5 Yrs
SN10	Brooksby Melton College	£7,841	£7,841	1 Yr
SN11	Sustainable Land Trust	£15,077	£15,077	1 Yr
SN12	Red Kite School	£14,300	£14,300	1 Yr
SN13	Brooksby Melton College	£3,876	£3,876	1 Yr
SN14	Catmose College	£20,800	£20,800	1 Yr
SN16	Cambian School	£19,791	£17,971	1 Yr
SN18	Kingswood Academy	£6,350	£6,350	1 Yr
SN19	Wilds Lodge	£15,834	£15,834	1 Yr
SN23	Millgate School	£9,085	£9,085	1 Yr
SN24	Willowbank	£14,280	£14,280	1 Yr
SN25	Sketchley School	£13,650	£13,650	1 Yr
SN27	The Garth School	£11,781	£11,781	1 Yr
SN33	North Luffenham Primary	£14,577	£14,577	1 Yr
SN34	Willowbank School	£16,172	£16,172	1 Yr
SN37	Uppingham Community College	£8,763	£8,763	1 Yr
SN40	Longfield Acad/John Ferneley Sch	£18,995	£18,955	1 Yr
SN42	Casterton College	£10,400	£10,400	1 Yr
SN43	New College Stamford	£3,600	£3,600	1 Yr
SN56	Catmose College	£6,500	£6,500	1 Yr
SN61	Uppingham Community College	£3,048	£3,048	1 Yr

<b>Contract</b>	<b>Route</b>	<b>Current 20/21 contract cost per annum</b>	<b>Overall contract cost</b>	<b>Contract length</b>
MS361	Uppingham Community College	£23,736	£118,680	5 Yrs
MS368	Uppingham Community College	£19,780	£98,900	5 Yrs
MS340	Casterton College	£36,684	£183,420	5 Yrs
MS400	Catmose College	£39,000	£39,000	1 Yr
MS401	Catmose College	£38,350	£38,350	1 Yr

## Appendix C. Procurement Timetable

Action	By When
Cabinet Approval for Award Criteria	16 <sup>th</sup> February 2021
[ OJEU Notice published /PIN published ]	
Invitation to Tender published	
Deadline for questions from bidders	
Deadline for responses to questions	
Tender submissions deadline	
Evaluation of Tenders	
Clarification meetings (if required)	
Approval of Contract Awards	
Notification of award/start of standstill	
End of standstill	
Contract award	
Contract start date	

## Appendix D. Award Criteria

Criteria	Weighting
1.Price	100%
2 Quality	PASS/FAIL

Pricing based on price per day of operation.

### CRITERIA FOR ASSESSING QUALITY (selection questions)

Question No.	Section Headings and Sub-Headings	Maximum Available Section Score	Weighting Within Sub-Heading
<b>1.1</b>	<b>Potential Supplier Information</b>		
1.1 (a)	Full name		
1.1 (b) (i)	Registered office		
1.1 (b) (ii)	Registered website address		
1.1 (c)	Trading status		
1.1 (d)	Date of registration		
1.1 (e)	Company registration number		
1.1 (f)	Charity registration number		
1.1 (g)	Head Office DUNS number		
1.1 (h)	Registered VAT number		
1.1 (i) (i)	Appropriate professional/trade registration	0%	0%
1.1 (i) (ii)	If yes, details		
1.1 (j) (i)	Legal required for professional/trade registration		
	If yes, details		
1.1 (j) (ii)	Relevant classifications		
1.1 (k)	SME		
1.1 (m)	Persons of Significant Control		
1.1 (n)	Details of immediate parent company		
1.1 (o)	Details of ultimate parent company		
1.1 (p)			
<b>1.2</b>	<b>Bidding Model</b>		
1.2 (a) (i)	Bidding as lead contact for a group of economic operators		
1.2 (a) (ii)	Name of group of economic operators	0%	0%
1.3 (a) (iii)	Proposed legal structure		
1.2 (b) (i)	Use of Sub-Contractors		
1.2 (b) (ii)	Sub-Contractor details		
<b>1.3</b>	<b>Contact Details and Declaration</b>	0%	0%



<b>Question No.</b>	<b>Section Headings and Sub-Headings</b>	<b>Maximum Available Section Score</b>	<b>Weighting Within Sub-Heading</b>
<b>4 and 5</b>	<b>Economic and Financial Standing</b>		
<b>4.1</b>	Audited accounts or alternative means of demonstrating financial status		
<b>4.2</b>	Minimal financial threshold	Pass/Fail	Pass/Fail
<b>5.1</b>	Parent company accounts		
<b>5.2</b>	Parent company guarantee		
<b>5.3</b>	Bank guarantee		
<b>6</b>	<b>Technical and Professional Ability</b>		
<b>6.1</b>	Details of up to three contracts Evidence of healthy supply chains maintained with sub-contractors	0%	0%
<b>6.2</b>	Sub contract supply chain management		
<b>7</b>	<b>Requirements under Modern Slavery Act 2015</b>		
<b>7.1</b>	Relevant commercial organisation	Pass/Fail	Pass/Fail
<b>7.2</b>	Compliant with annual reporting requirements		
<b>8</b>	<b>Additional Questions:</b>		
<b>8.1</b>	<b>Insurance</b>	Pass / Fail	Pass/Fail

## CRITERIA FOR ASSESSING TENDER RESPONSES

Only those Bidders which pass the Selection Questions will have their tenders evaluated using this scheme.

<b>Section Headings and Sub-Headings</b>	<b>Maximum Score Available</b>	<b>Weighting Within Sub-Heading</b>
<b>Quality</b>		
Company vehicle compliance	0%	Pass/Fail
Employee licensing		Pass/Fail
<b>* Price (exclusive of VAT)</b>		
Route pricing	100%	100%

**Total**

**100%**

Pricing should be shown per day of operation. Unit rates and prices must be quoted in pounds and decimals of a pound. Such decimals need to be restricted to two decimal places.

For the purpose of giving feedback to bidders at the end of the process, pricing will be converted to a percentage score using the following formula:

Lowest price for this route x 100%

Bidder's price for this route

So if the lowest price offered for a given route is from Bidder A at £20.00, and

the price offered by Bidder B is £40.00,

Then Bidder A will score  $\frac{£20.00}{£20.00} \times 100\% = 100\%$  Contract awarded

And Bidder B will score  $\frac{£20.00}{£40.00} \times 100\% = 50\%$